Given the definition of capacity building as "an investment in the organizational effectiveness and future sustainability of a nonprofit," 85% believe they are assisting in capacity building and 15% said no (or weren't sure).

97% believe "many Indiana nonprofits are in need of capacity building"

94% feel foundations have a role to support in this effort

71% are unsure or disagree there are adequate resources to build nonprofit capacity

51% are unsure or don't feel knowledgeable about "effective funding strategies and/or best programmatic practices aimed at nonprofit capacity building"
Capacity Tools Being Offered and Utilized

What Types of Capacity Building Grants Are Being Offered?
- 74% capital purchases
- 73% training, technical assistance or capacity project grants
- 64% challenge or matching grants
- 47% general operating support
- 26% capital campaigns
- 9% other (establishing permanently endowed funds, etc.)

Who Is Delivering Services?
- **Foundations Funding Other Organizations**
  - 40% of respondents fund other organizations to provide resources for nonprofits,
    - 50% do not and 10% are unsure
  - Training workshops are the most popular services funded by foundations and
    provided by outside organizations (52%), followed networking opportunities (32%),
    and consulting services (30%)
- **Foundations Providing Direct Support**
  - 80% of respondents provided some form of capacity support to nonprofits
  - Trainings (61%) and networking opportunities (61%) were the most popular forms of support.
  - Scholarships to attend trainings (44%), consultants/coaches (40%) and
    access to information (39%) followed.
- **Foundations Conducting Specific Capacity Building Projects or Initiatives**
  - Development of nonprofit staff, e.g. workshops, trainings and certificate programs (14)
  - Meeting an organization’s needs on a case by case basis (10)
  - Capacity-building grants, gifts, or matching grant opportunities (7)
  - Training for board members (7)
  - Technical assistance/coaching by foundation staff members (7)
  - Peer learning models like networking events, symposiums, or roundtable meetings (5)
  - Coaching by consultants (2)
  - Access to resources (2)
  - Convoking, organizational assessments, mentor program, cohort model of group
    professional development, interns, database of potential board members, board fair
    and/or a combination of varied activities to build a comprehensive program.
- **Foundation Satisfaction with Capacity Building Service Results**
  - 75% were satisfied with convening and nonprofit networking opportunities
  - 72% were satisfied with trainings for nonprofit staff and boards
  - 69% were satisfied with coaching and consulting services
  - 67% were satisfied with grants to attend conferences/trainings
  - 58% were satisfied with providing access to information

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Capacity Building Successes

- 64% of respondents listed OUTCOMES (e.g. we started a roundtable)
- 32% were able to identify IMPACTS (e.g. quality of proposals and collaborative
  grant proposals increased dramatically after the grantwriting workshop)

Capacity Building Challenges
- Difficult for NPOs to ask for/accept help or wait too long to ask for help (22)
- Funding (16)
- Preoccupation with staying open, short staffed, no focus on sustainability/capacity (15)
- Foundation resources (e.g. best practices in capacity building by foundations) (9)
- NPOs’ willingness to participate/commit (7)
- NPOs’ lack of follow-through after, no action or results (7)
- Training or meeting attendance (6)
- NPO interest in our training topics (6)
- Aligning our foundation mission and board with capacity building (5)
- Turnover of NPO boards and staff – having to constantly retrain (5)
- Measurement/impact/results (4)
- Variety of nonprofit needs; where do we start? (3)
- Foundation staff capacity to deliver this work

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