



NONPROFIT TRAINING SERIES

PRESENTED BY



THE NATIONAL
BANK OF INDIANAPOLIS

This four part series will help you strengthen your ability to navigate both the expected and unexpected changes experienced in the nonprofit sector.

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hedges.

3.21

SESSION 1

BOARD GOVERNANCE

Building a High Performing Board

6.20

SESSION 2

FINANCIAL LITERACY

Using Financial Information to Make Better Decisions

9.19

SESSION 3

FUNDRAISING

Engaging Your Board in the Fundraising Process

11.12

SESSION 4

CULTURE

Creating the Space for Teams to Thrive on Failure

RSVP TO MARY JO EPPINK AT 317-261-9689 OR MARYEPPINK@NBOFI.COM

Please join us for Session 3 – Fundraising at Meridian Hills Country Club on September 19th. During this session, Jodi Snell and Kara Harrison of Hedges will discuss the key components of the four-part fundraising process including identification, cultivation, solicitation, and stewardship. Jodi and Kara will guide you through an interactive session focused on helping you develop a personal fundraising message, determine the board's role, and adopt and apply best practices in a realistic way. Finally, you will have the opportunity to practice your fundraising skills and develop actionable steps that will prepare you for future fundraising success. **Nonprofit executives are encouraged to bring a board member to this workshop.** Breakfast and networking will begin at 8:00am with the program being held from 8:30am-10:30am.